

Breaking news

DEMACLENKO Making its debut in Georgia



From the left: Christian Bouvier, Vice-President Poma, Anton Seeber, Member of the Board at DemacLenko, Giorgi Kvirikashvili, Georgia's Deputy Prime Minister and Minister of Economic Affairs and Sustainable Development, Andreas Dorfmann, CEO of DemacLenko GmbH and Aleksandre Onoprishvili, Director of the Gudauri Development Agency. The presence of the Deputy Prime Minister of Georgia for the signing of the contract in Sterzing reflects the excellent spirit of cooperation between the country and DemacLenko.



The next steps in the project being analyzed at a site meeting in Gudauri

DemacLenko is moving into new markets. That includes Georgia, where two ski areas near the Russian border, Gudauri and Didveli, placed orders for modern snowmaking systems. In the last few years the two ski areas, which date back to the Soviet period, have enjoyed enormous growth with the help of state funding and private investment. Following delivery of a modern lift to the Gudauri ski area by Poma in 2013, DemacLenko is this year installing a complete snowmaking system comprising 29 snow lances and GRP pits plus a pump station with a high-pressure 110 kW pump capable of delivering 26 liters per second with a total discharge head of 250 m and a cooling system with a compressor station. A second pump station is due to be supplied next year.

The snowmaking system is expected to be commissioned this December so as to guarantee snow cover during the upcoming winter season.

KEY ORDER

In the case of the Didveli ski area, too, the South Tyrolean company was successful in winning a key order. In addition to 36 GRP pits, 34 snow lances and a number of fan guns, DemacLenko will also supply Didveli with a modern pump station with a powerful 200 kW pump with a capacity of 28 liters per second plus a cooling system with a submersible pump and a 75 kW compressor. To supply the system with water, power and compressed air, DemacLenko is installing a total of about 6900 meters of lines. The Didveli snowmaking system is also due to be commissioned in December and, given the professional style in which the contract is being handled, the deadline does not seem to be in any danger. Last but not least, ten weather stations have also been ordered for Georgia, with six to be installed in Didveli and the other four in Gudauri. DemacLenko is optimistic with regard to follow-up orders for the Georgian ski areas in the near future. The company sees the contracts in Georgia as a further step in its mission to become the market leader for snowmaking systems.